

Contact

www.linkedin.com/in/wes-wesley-657aa973 (LinkedIn)

Top Skills

Energy
Operations Management
Procurement

Wes Wesley

Sr Procurement Manager at Vistra Energy
Dallas, Texas

Summary

Accomplished Senior Business-to-Business Professional with extensive expertise in Strategic Sourcing, Lean Transformation, Program Development, Business Intelligence, and Team Performance. Results-driven leader with broad experience working across all levels of organizational management:

8 years managing commodity strategies, supplier relationships, and conducting complex negotiations with key business partners providing civil construction, industrial services, and engineering services for lignite mining and power generation operations

8 years of progressive responsibility in corporate strategic planning, lean transformation leadership, and asset management roles focused on mining and generation operations

3 years as a corporate account executive managing large commercial and industrial energy accounts

7 years supervisory experience in engineering, site planning, and operations for surface lignite mines

Experience

Vistra Energy
Sr Procurement Manager
June 2018 - Present

Luminant (Formerly TXU)
Strategic Sourcing Manager
September 2009 - Present
Dallas, TX

Luminant (Formerly TXU)
Asset Manager

January 2007 - September 2009 (2 years 9 months)

Dallas, TX

Luminant (Formerly TXU)

Lean Consultant

March 2004 - December 2006 (2 years 10 months)

Dallas, TX

Luminant (Formerly TXU)

Senior Mine Planning Specialist

May 2000 - March 2004 (3 years 11 months)

Dallas, TX

TXU

Key Account Executive

January 1998 - May 2000 (2 years 5 months)

Dallas, TX

TXU

Mine Engineer/Mine Planning Supervisor

April 1995 - December 1997 (2 years 9 months)

Fairfield, TX

TXU

Mine Operations Supervisor

November 1992 - April 1995 (2 years 6 months)

Fairfield, TX

TXU

Associate Engineer

June 1991 - November 1992 (1 year 6 months)

Fairfield, TX

Education

Texas A&M University

BS Civil Engineering, Civil Engineering · (1988 - 1991)

Contact

www.linkedin.com/in/mike-hopkins-8981a51b (LinkedIn)

Top Skills

Cross-functional Team Leadership
Supply Chain
MRP

Mike Hopkins

Parker Products
Dallas/Fort Worth Area

Experience

MIBO Fresh Foods, LLC
Procurement Manager
January 2018 - Present
Dallas/Fort Worth Area

Jus-Made
Purchasing Manager
March 2010 - September 2013 (3 years 7 months)

I was responsible for and developed Excel programs to track purchase of raw materials, projecting raw material usage and maintaining inventory levels to minimize spoilage at a small beverage manufacturing facility. I was responsible for collecting and maintaining documentation from suppliers in order to meet customer, FDA, and other audit agency requirements. I also coordinated with the sales staff to ensure we have enough materials to handle changes to the product lineup and to cover customer promotional demands.

OBIM Fresh-cut Fruit, LLC
Buyer/Scheduler
March 2004 - March 2010 (6 years 1 month)

Responsible for procurement of all raw materials and packaging used in the production process to include raw fruits and vegetables, dips, labels, containers, and corrugated materials. I looked for seasonal changes in product yields (due to weather or other crop conditions) and adjust raw product purchases accordingly. The plant production scheduler was also under my charge. For a period of four years I did all the scheduling for both the day and night shifts for three different production lines. My responsibility also included verifying that the inventory was correct, that raw materials are delivered in timely manner, and avoid overstocking of perishable and other materials.

USMC
CWO3 - Personnel Officer
1977 - 2001 (25 years)

MOS 0170 (Personnel Officer) Personnel Officer (MOS 0170). I retired as a Chief Warrant Officer-3. For my last assignment (1998 to 2001) I was in

charge of the personnel related processes of the Marine Corps integrated pay and personnel program. My job was to both look for ways of improving the existing system and to design methods to support new policies that required computer system support on a worldwide basis. When changes were implemented into the system I went to major field commands and presented the changes to fields users. I also was a casualty assistance officer who notified families of tragedies impacting their family members.

Education

University of Kansas

· (1976 - 1977)

Contact

www.linkedin.com/in/jason-rawlins-89828255 (LinkedIn)

Top Skills

Merchandise Planning

Strategic Financial Planning

Merchandising

Jason Rawlins

Senior Procurement Manager at Saputo Inc.
Dallas/Fort Worth Area

Summary

- 10+ Years Managing teams (Procurement, Sourcing, Buying & Planning)
- Direct responsibility ranging from \$500M to \$1B+ annual cost spend across multiple categories
- Advanced Excel, Access, SAP, Manugistics & numerous forecasting systems

Experience

Saputo Inc.

2 years 5 months

Senior Procurement Manager

April 2019 - Present

Dallas, Texas

Procurement Manager

February 2017 - April 2019 (2 years 3 months)

Dallas, Texas

Mission Foods

4 years 6 months

Procurement Manager

December 2013 - February 2017 (3 years 3 months)

Irving, TX

- Corporate Procurement Manager for strategic procurement across 21 Plants in North America
- Manage the Material Management team & consistently increase KPI performance of 8 Direct Reports including Sr. Buyers, Planners & Analyst
- Generated annual Cost Savings while elevating brand with innovation to continue global position as #1 in Market Share

- Reduced inbound freight spend by \$1M+ annually through additional transportation RFP's

Senior Procurement Analyst

September 2012 - December 2013 (1 year 4 months)

Irving, TX

- Develop demand plans, financials, & forecasting tools to further implement productive inventory management strategies resulting with increased annual cost savings
- Reduce Obsolete Inventory through accurate forecasts & provide transitional direction to team
- Communicate with suppliers regarding deliveries, material cost & RFP info
- Partner with cross functional teams on product launches, sku rationalization, promotions & market tests

JCPenney

7 years 4 months

Senior Assistant Buyer

February 2011 - September 2012 (1 year 8 months)

Plano, TX

- Buy & Plan assortment of National & Private Brand across 1,100+ Store & E-Commerce
- Lead in-depth weekly Sr. Mgmt. reviews with strategic direction & proactive decisions
- Managed cross functional projects in Sourcing, Logistics, Product Development, Marketing, Store Execution & E-Commerce
- Select all Marketing exposures with key price points & features

Assortment Planner

August 2008 - February 2011 (2 years 7 months)

Plano, TX

- Assort, Plan & Buy productive assortments by creating pre-season sku, item & category plans
- Analyzed post-season performance & consistently increased YOY Sales & Profit
- Developed forecasting systems & tools with extensive user testing & training across company

Senior Analyst / Merchandise Planner

February 2006 - August 2008 (2 years 7 months)

Plano, TX

- Developed extensive Financial Plans with forecasted sales, receipts, profit, AUR & avg inventory
- Created Demand Plans down to item level across 1,100+ Stores, E-Commerce & 20+ Catalogs
- Worked with HR to teach forecasting classes & mentor new trainees / employees

Merchandising Trainee

June 2005 - February 2006 (9 months)

Plano, TX

- Extensive 9 Months of Training at Corporate Office across Buying, Planning & E-Commerce
- Assignments & monthly presentations to all of Sr. Executive Team

Education

The University of Texas at Dallas

Bachelor of Science, Business Administration / Finance · (2001 - 2005)

Contact

www.linkedin.com/in/leann-crawford-baa1775b (LinkedIn)

Top Skills

Inventory Management
Retail
Grocery

LeAnn Crawford

Senior Buyer at Albertsons Companies
Dallas/Fort Worth Area

Summary

Skilled in Customer Service, Merchandising, Sales, Retail, P&L Management, and Forecasting.

Experience

Albertsons Companies
Procurement Buyer
October 2017 - Present
Fort Worth, Texas

Albertsons Companies
Senior Buyer
October 2017 - Present
Dallas/Fort Worth Area

Associated Wholesale Grocers / AFI
Business Manager - Military
June 2009 - Present
Fort Worth Texas

Pilgrims Pride
Pricing Coordinator
February 2009 - June 2009 (5 months)

Minyard Food Stores
Retail Systems Specialist
September 1997 - January 2009 (11 years 5 months)

Education

Tarleton State University
Bachelor of Business Administration - BBA

Contact

www.linkedin.com/in/caraorr
(LinkedIn)

Top Skills

Supply Management
Procurement
Strategic Sourcing

Cara Orr

Senior Manager - Procurement at Fidelity Investments
Plano, Texas

Summary

RESULTS-DRIVEN SENIOR STRATEGIC SOURCING PROFESSIONAL WITH OVER 17 YEARS OF PROGRESSIVE GLOBAL SOURCING EXPERIENCE NEGOTIATING & IMPLEMENTING COST SAVING INITIATIVES THAT HIT THE BOTTOM LINE.

Certified Purchasing Manager (C.P.M.) through the Institute for Supply Management (ISM).

Specialties: Strategic Sourcing--Supply Chain--Procurement--Strategy Development/Forecasting--Contract Management--Supplier/Customer Relationship Management--Spend Analysis/Reporting--Inventory Optimization--Critical Spares & Support--Continuous Improvement--E-commerce Systems

Experience

Fidelity Investments
Senior Manager - Procurement
November 2014 - Present

Celanese
Global Strategic Sourcing Manager - IT
August 2010 - June 2014 (3 years 11 months)

Sole IT buyer for \$6.4 billion global technology and specialty materials company that engineers and manufactures a wide variety of products essential to everyday living. Responsible for indentifying, qualifying and securing suppliers to provide goods and services for \$60+ million of IT spend. Creatively establishes and executes complex sourcing strategies for global supply of all Information Technology (IT) needs including hardware, software, cloud SaaS, managed/outsourced services, consulting, telecom, professional services, and staff augmentation. Partners with suppliers to faciliate supplier relationship management and governance to develop strategic supplier relationships

ensuring innovative solutions for our stakeholders. Serve as a liaison between cross functional groups such as Legal, Finance, Risk, Insurance, Purchasing, etc. to ensure the department and organizational short and long term goals are not just met, but exceeded.

Aleris

Supply Chain | Strategic Sourcing | Procurement | Purchasing | Contract Management | IT | Telecom

March 2007 - January 2010 (2 years 11 months)

- Solely built out centralized global supply chain/sourcing platform to ensure the continuity of supply for managed categories in congruence with organizational objectives and sourcing strategies for \$3 billion company.
- Reduced cost 5-20% on addressable spend while improving service levels.
- Developed and implemented Oracle iProcurement E-commerce functionality and process training across 24 plant locations. Resulted in cost containment, reduced cycle time/transaction costs, and increased contract compliance.
- Executed procurement best practices, Lean/Six Sigma methodology, and technical expertise to build credibility with company stakeholders.
- Expert negotiation skills maximized value for RFQ purchases and contract execution, implementation, and administration.
- Leveraged purchasing department resources and capabilities through mutually beneficial supplier relationships to strengthen competitive advantage.

Siemens IT Business Solutions

Supply Chain | Strategic Sourcing | Procurement | Purchasing | Contract Management | IT

January 2002 - February 2007 (5 years 2 months)

- Promoted to Procurement Team Lead based on award-winning work performance and leadership abilities to assist in the interviewing, hiring, training, and supervision of 4 employees.
- Initiated, developed, and documented purchasing strategies, policies, procedures, and standards to reach organizational short, intermediate, and long term goals.
- Analyzed nationwide trends and projected future inventory needs, thereby reducing carrying costs.

CompuCom

Supply Chain | Strategic Sourcing | Procurement | Purchasing | Contract Management | IT | Telecom

January 2001 - December 2001 (1 year)

- Developed internal and external resources to assist in sourcing, researching, and evaluating products and alternative suppliers yielding in lower ownership costs.
- Leveraged supplier relationships to improve the overall delivery process by improving accuracy and reducing delivery cycle time with inherent cost saving implications.
- Recognized for resolving customer complaints and concerns with high satisfaction.

Education

Institute for Supply Management

C.P.M., Certified Purchasing Manager · (2008 - 2009)

Collin College

Paralegal Certificate, Business/Contract law · (2002 - 2004)

Texas Tech University

· (1996 - 2000)

Contact

www.linkedin.com/in/robrom
(LinkedIn)

Top Skills

Management
Lean Manufacturing
Purchasing

Certifications

Lean Implementer

Rob Rom

Operations Management | Procurement Management | Account Management | Relationship Management | Supply Chain Management.

Dallas/Fort Worth Area

Summary

I am a innovative, disciplined, and versatile leader that offers a proven track record of overcoming challenges. Provides hands-on management of cross-functional teams while driving improvements to annual revenue, quality, and productivity. Excels in building and maintaining long-term relationships with customers and vendors, working to optimize efficiency and profitability.

Skilled in Business Process, Procurement, Negotiation, Account Management, Customer Relationships, and Supply Chain management.

Certified Lean Implementor - Use of lean manufacturing concepts to improve processes that deliver cost savings while ensuring productivity, efficiency, quality, safety.

Currently working towards a CSCP certification.

- EFI (MIS / ERP) Monarch Suite – PrintFlow – ProGraph – RF Scanners
- Continuous Improvement 5s
- Process Improvements
- Data Analysis -KPI's
- Change management
- Performance Improvement
- Customer Focus
- Cross-functional Leadership
- Account Management
- Inventory Planning & Control
- Team Motivation
- Coaching
- Forecasting / Analysis
- Revenue Generation
- Negotiations

- Conflict Management
- Cost Control
- Scheduling
- Safety
- Financial Management – P&L

Rob Rom
rob.rom@icloud.com

918-770-3970

Experience

Seeking Next opportunity
Director of Operations I Procurement Manager
April 2018 - Present
Dallas/Fort Worth Area
rob.rom@icloud.com

Trend Offset Printing
Procurement Manager
January 2015 - April 2018 (3 years 4 months)
Carrollton, TX

Trend Offset Printing is one of the largest privately-held commercial printers, producing magazines, catalogs, direct mail and retail advertisements with Locations in CA, TX, and FL.

- Led a staff of 11 in the procurement, inventory and consumption of materials, supplies, and equipment needed to maintain efficient operations of a 24/7 commercial web offset heat-set printing facility.
- Reduced paper inventory level cost over 41% increasing the bottom-line annual revenue FY 2017 by \$1 MM.
- Directed team members in the complete re-engineering of paper warehouse operations and physical layout. Streamlined the flow of materials to production, reduced handling costs by 15%, reduced material delivery delays and created a better overall value stream.
- Fully vested in employee safety initiatives to focus on reducing workers comp related injuries and costs. Achieved 100% department safety record while enhancing the overall employee experience.

- Represented department in P&L meetings communicating cost savings objectives to the GM.
- Strengthened relationships with external and internal clients by negotiating prices to attract new customers, grew existing business, and identified new opportunities

Paul Rom Trucking

Operations Manager

January 2012 - December 2014 (3 years)

- Managed existing customer base, and cultivated 3 additional customer accounts adding \$96,000 of new revenue.
- Planned and executed safety programs reducing out-of-service violations 30%.
- Directed operational activities of flatbed-trucking company; invoicing, driver recruitment, dispatch, repair maintenance, customer service, negotiated freight agreements.
- Researched and participated in capital equipment purchases.

Oklahoma Offset

Director of Operations

2005 - 2012 (8 years)

- Supervised 8 direct and 65 indirect reports. Managed all manufacturing and administrative operations including overseeing implementation of lean manufacturing and safety programs.
- Instrumental in leading team approached Kaizen events which reduced make-ready times from 4 hours to 45 minutes saving an estimate \$800,000.
- Reduced paper inventory levels by 60%, saving company \$600,000 by utilizing just in time (JIT) deliveries, inventory management, and purchasing strategies.
- Researched and developed a new Management Information System (MIS) to streamline the production process and reduce throughput time by an estimated 20%.
- Organized equipment, labor and scheduling in most efficient manner to help reduce overall cost.

JD Young Company

Konica/Minolta Sales Representative

2004 - 2005 (2 years)

- Outside B2B sales position utilizing strong customer relations and communication skills

- Managed territory account base and implemented solution-oriented sales approach, which delivered new business.
- Awarded “Top Gross Sales” and “Most Units Moved”.

Education

Oklahoma State University

Bachelor of Science (BS), MGMT · (2001 - 2003)

Contact

www.linkedin.com/in/stacey-gatten-82a06a9 (LinkedIn)

Top Skills

Project Coordination

Archival Research

Configuration Management

Stacey Gatten

Project Procurement Manager
Grand Prairie, Texas

Summary

Experienced Project Procurement Manager with a demonstrated history of working in the industrial automation industry. Strong purchasing professional skilled in Archival Research, Operations Management, Microsoft Word, Management, and Continuous Improvement.

Experience

BEUMER Glidepath
Project Procurement Manager
June 2018 - Present
Arlington, Texas

BEUMER Glidepath
Sales & Estimating Coordinator
May 2015 - June 2018 (3 years 2 months)
Grand Prairie, TX

Create bid packages to allow easy coordination between subcontractors, various BEUMER Group subsidiaries and internal users in order to facilitate the bid and proposal process. Compile and submit Requests for Information (RFIs) to General Contractors or clients throughout the bidding process, as well as log and distribute results both internally and externally. Assist on cost updating within M1 to ensure more accurate proposal figures. Assemble handover book materials from a myriad of sources to create a cumulative history of a bid to give to the project team. Assist with the preparation of proposals and other documentation for use both within the organization and off-site. Create new documentation to allow for a stream-lined, thoroughly vetted subcontractor group of trusted companies.

BEUMER Glidepath
Product Configuration Analyst
January 2014 - May 2015 (1 year 5 months)
Grand Prairie, Texas

Entered and updated drawing revisions and bills of material in M1 ERP system. Created new organizations, projects, sales orders and work orders in M1, while working with purchasing to ensure correct dates and revisions were released to the floor. Assisted other departments with special projects as necessary.

Peak Completion Technologies

Purchasing Coordinator

July 2013 - December 2013 (6 months)

Midland, Tx

Issued purchase orders for all open-hole parts for outside customers and other districts. Negotiated with machine shops to procure best pricing and coordinated to ensure all parts received in a timely manner. Added parts into M1 ERP system, as well as received parts into inspection queue within M1. Kept track of purchase order quantities to ensure purchase orders were closed within system and reviewed invoices prior to payment. Worked with QA and suppliers on discrepant parts received in order to avoid improper payments.

Trace Engines

Configuration Manager

September 2008 - June 2013 (4 years 10 months)

Coordinated flow of technical data throughout various departments. Corresponded with the FAA to ensure documentation is up to date and accurate for multiple engine configurations and various side projects. Maintained a continuously updating corporate archive, as well as managing all archived documentation and testing information compiled by previous organizations. Developed and updated procedures for use within the company.

CAF Airpower Museum

Registrar

April 2004 - September 2008 (4 years 6 months)

Inventoried large collection encompassing multiple types of items. Facilitated donations from general public. Accessioned and documented items being added to the collection. Assisted in the creation of new exhibits by writing and proofing copy, as well as installing and taking down numerous displays.

Houston/Trinity Counties Children's Advocacy Center

Case Tracker/Executive Assistant

September 2002 - October 2003 (1 year 2 months)

Assisted the Executive Director of the Children's Advocacy Center with the day-to-day running of the Center, as well as handled all scheduling for interviews, coordinating with local law enforcement, Children's Protective Services and the District Attorney's office to ensure full participation from the individual entities. I entered all interview and client information into a specialized database allowing for instant access to all data needed for prosecution of alleged offenders. I also attended Board Meetings, setting the agenda and keeping minutes.

Education

Texas Tech University

Bachelor of Arts, Anthropology · (1996 - 2000)

Contact

www.linkedin.com/in/doyle-carnahan-9b3ba44a (LinkedIn)

Top Skills

Analysis

Management

Troubleshooting

Languages

English

Doyle Carnahan

Manager of Food Procurement at North Texas Food Bank
Dallas/Fort Worth Area

Experience

North Texas Food Bank

4 years 11 months

Manager of Food Procurement

June 2017 - Present

Dallas, TX

Responsible for overseeing food donations for the North Texas Food Bank's programs and hunger relief agency partners.

In alliance with the North Texas Food Bank's mission to end hunger: assists in the creation of purchasing strategies, conducts and influences strategy to determine and promote effective food sourcing processes, oversees food purchases and budgets of all programs, identifies and implements cost optimization opportunities, manages/oversees contractual bid agreement processes, oversees the daily duties of the purchasing team, and speaks to businesses, organizations and community groups about the mission of the North Texas Food Bank.

Retail Support Specialist

March 2015 - June 2017 (2 years 4 months)

Dallas, TX

Strong supporting role with 2 primary functions: Supporting Retail Store reporting and supporting Canned Food Drives. Coordinate the weekly reporting activities for all agencies participating in the Retail Store Agency Direct Pick Up program. Also support the canned food process by ensuring prompt responses to donor requests, drop off of needed supplies, scheduling of donation pick-ups and proper reporting of the event outcomes.

Monitor "Grocery Rescue" reports for accuracy, completeness and timeliness. Provide weekly, monthly, quarterly/annual reports to the Executive team and Feeding America. Collect statistical data on Retail Grocery rescue/North Texas Food Bank (NTFB) driver routes and develop/maintain reports for the Retail Program Specialist, Food Sourcing and Executive teams.

Provide guidance in developing, promoting, and maintaining Canned Food Drive program SOPs and communication between various NTFB teams. Act as liaison with IT and Web development (Communications) teams to help keep information current, relevant, and easily accessible for public access.

Liaison with Corporate Engagement, Philanthropy, and Marketing teams to highlight possible Special Canned Food Drive events and potential future donor prospects.

Act as front-line relationship director for customer service and/or customer management (due to the high priority placed on some customer relationships and the high profile of many of the donor representatives). Handle high stress customer relationships while maintaining the integrity of the agency and effectively communicating issues and facts when referring high profile customers to internal teams for review in a timely and professional manner.

Retail Support Coordinator

August 2014 - March 2015 (8 months)

Dallas, TX

Monitor "Grocery Rescue" reports for accuracy, completeness and timeliness and importing into the agency's database. Provide seasonal coordination support for the receiving of can food drive donations that are conducted by the public for the North Texas Food Bank (NTFB). Monitor and respond to donor requests for information and materials immediately, accurately and efficiently by e-mail and phone.

Amazon

Fulfillment Center Associate

September 2013 - August 2014 (1 year)

Coppell, Texas

Oakfield Farms Solutions / Harvey Alpert & Company

Sales Assistant

May 2012 - November 2012 (7 months)

Grapevine, TX

Manage all aspects of sales support, including report creation, support with building Microsoft® PowerPoint decks, airline industry analysis and reporting, updating Microsoft® Excel spreadsheets with pivot tables for Principal sales reporting and business reviews. In addition, ad hoc projects and analysis as needed.

Pourshins, Inc. (a gategroup member)
Manager; Supplychain Control Equipment/Food
August 2007 - April 2012 (4 years 9 months)
Dallas, TX

Maintain off-site stock and manage real-time delivery of multitemperature food and equipment products to meet forecasted usage to the airline caterer. Follow up on supplier and customer invoicing for approximately fifty individual product vendors and suppliers as well as maintain a pleasant working relationship with local supply chain companies. Perform weekly and monthly statistical analysis to confirm project and contract viability. Manage stock levels to within predetermined shelf-life expirations for approximately one thousand individual product lines.

Manage overseas perishable programs to Europe and Asia. Work with warehouses and designated carriers to arrange shipment patterns in order to reduce long term product expiry.

United States Courts

18 years 11 months

Network Administrator - USBC
September 1997 - August 2007 (10 years)
Detroit, MI

Responsible for administration of network servers, e:Mail service, anti-virus servers and network server backups; maintenance of local area network switches and hubs; training, documentation, and deployment planning; assist systems staff with user and application support. Backup Systems Manager on UNIX server administration. Responsible for supporting users on PCs, Novell and UNIX networks. Maintain approximately two hundred DOS/Windows-based PC units (including Voice Data systems and HTML based webserver). Assist with user training and individual technical assistance. Confer with Administration on software and hardware selections and recommended usages within the Court.

PC Systems Administrator - USDC
October 1988 - September 1997 (9 years)
Detroit, MI

Oversee the operation of an interactive system based on Novell networking, UNIX host access, and approximately five hundred DOS/Windows-based PC units. Supervise technical staff in maintaining documentation on existing equipment and software, including troubleshooting and repairs of same. User training,

development, and support. Influence overall system design by proposal and implementation of Court policies and procedures. Introduced computerized record keeping, and eliminated an existing three month correspondence backlog to within two to four days between the Court, the Bar, and the public.

Education

Eastfield College

Social Work · (2013 - 2015)

Sacred Heart Major Seminary

Diaconate Studies, Sacred Music · (1997 - 1999)

Schoolcraft College

Computer Information Systems · (1993 - 1997)

Eastern Michigan University

Social Sciences · (1984 - 1985)

Wayne State University

Music Theory and Composition; Liberal Arts · (1983 - 1984)

Contact

www.linkedin.com/in/jorgebastida
(LinkedIn)

Top Skills

Operating Budgets
Strategic Planning
Supply Chain Optimization

Languages

Spanish (Native or Bilingual)
English (Native or Bilingual)

Jorge Bastida

Manager- Logistics/Transportation Analytics and Reporting at Saputo Inc.

Dallas/Fort Worth Area

Summary

Creative bilingual business leader with 10 years of experience in a cross function between finance and operations. Passionate about increasing productivity through strategic restructuring for leaner and sustainable financial results. Out of the box thinker, I thrive in cross collaboration environments. Extensive work in fast paced global markets such as Mexico, USA and Europe.

Experience

Saputo Inc.

Manager- Logistics/Transportation Analytics and Reporting

April 2015 - Present

Dallas/Fort Worth Area

- Develop and implement strategic plan Carrier procurement & strategy
- Review, develop, and streamline standard operating procedures and provide recommendations and strategy.
- Contribute to successful design and implementation of Transportation sourcing and capacity management strategies
- Responsible for quality control and coordination (internal and external) publications and management of data, reporting, and analytic
- Collaborate with sales, finance and operations to drive Transportation Pricing
- Lead facilitator in development of annual budget planning process
- Drive network optimization initiatives and continuous improvement attaining sustainable results.
- Other responsibilities and projects

Saputo Inc.

Finance Procurement Plan & Analysis

May 2013 - Present

- Risk Management: commodity hedging, financial analysis, market analysis
- Strategic Planning: develop and maintain reporting systems to monitor business and financial performance. Build model and reporting.
- Forecasting & Modeling: Dairy forecast and market analysis

- Supplier Relationship and Management: Rebates, Supplier Cost, Forecast, Analysis and Evaluation
- Distribution & Procurement, P&L, and KPI reports

Mission Foods

Manager – Manufacturing and Information – Technical Services

March 2013 - May 2013 (3 months)

Manufacturing Budget & Cost Analysis

Data Integrity- system maintenance

Capacity Planning and Capabilities.

Process Financial & Manufacturing information

Plan Life cycle Product Management

Mission Foods

Manufacturing Analyst

June 2008 - March 2013 (4 years 10 months)

- Budget, plan & analysis for 20 plants (including support to Europe operations)
- Appraise performance, efficiency, cost and expenses.
- Strategic Manufacturing Capacity/Plant Re balance, Support and Service Sales & Op
- Business Opportunities: M&A, New product development, Product Life Cycle.
- Project Management: Budget, Engineering, Manufacturing, Quality, Purchasing and R&D.

Mission Foods

Operations Control

October 2006 - July 2010 (3 years 10 months)

- Audit- Sarbanes-Oxley Internal audit Operations. (USA & Europe)
- Operational Leadership- Lead and train team to support manufacturing operations and supply chain.
- Operational Support- Design and implementation of effective production and product management processes. Identification of critical gaps and design of corrective actions for production & warehouse.

Pepsico

Project Coordinator

October 2005 - October 2006 (1 year 1 month)

- Project Coordinator- Implemented national vehicle maintenance project for primary and secondary fleet.

- Analysis & Reports: inventory spare parts, vehicle efficiency (costs and expenses), performance.
- Coordinated and implemented vehicle yard management, achieving transportation inventory, improving communication between transportation management and warehouse.

Education

The University of Dallas

Master's Degree, Logistics, Materials, and Supply Chain
Management · (2009 - 2014)

Tecnológico de Monterrey

Industrial Engineer, Accounting · (2001 - 2005)

Contact

www.linkedin.com/in/ingrid-rahman-bb3b8347 (LinkedIn)

Top Skills

Outsourcing
Vendor Management
BPO

Ingrid Rahman

Senior Manager, Procurement at WideOrbit
Dallas/Fort Worth Area

Summary

Accomplished professional with over 9 years of experience planning and leading enterprise wide Procurement services initiatives. Skilled at managing strategic customer relationships to enhance end to end procurement strategies and lead sustainable high impact sourcing approaches. Focused on solution development and application of organizational, process and technology to improve operational performance and drive increased revenue. Impressive history of solutioning success and delivery of yearly service and savings targets.

Areas of Expertise:

- Procurement Transformation
- e-Procurement Strategy
- Shared Services
- Business Process Redesign
- Strategic Planning / Implementation
- Contract Negotiations / Governance
- Supplier Relationship Management
- Change Management
- Full Project Lifecycle Management
- Request for Proposals (RFPs)
- Budget Planning
- Resource / Line Management
- Team Building and Leadership

Experience

WideOrbit
Senior Manager, Procurement
2017 - Present
Dallas/Fort Worth Area

IBM

Solution Architect - Procurement

2015 - 2017 (3 years)

Greater Chicago Area

CSC - UK (Xchanging)

Program Manager - Procurement

2012 - 2015 (4 years)

Greater Chicago Area

AT&T

Project Manager

2010 - 2012 (3 years)

Education

Loyola University Chicago School of Law

J.D. · (2002 - 2005)

Duke University

B.A., International Comparative Area Studies · (1995 - 1999)

Contact

www.linkedin.com/in/charles-mcdonald-488412a (LinkedIn)
www.facebook.com/profile.php
(Personal)

Top Skills

Logistics
Procurement
Leadership

Certifications

Six Sigma Green Belt

Charles McDonald

Sr Indirect Procurement Program Manager
Dallas, Texas

Summary

Dynamic, highly motivated, and action oriented professional with 12 years experience seeking a position with an organization that welcomes initiative and demands excellence in consistently meeting business objectives and exceeding standards. Offering an exceptional ability to work under high pressure, rock solid leadership and management acumen, and a proven ability to excel in various fields including logistics and finance.

Specialties: Extensive leadership and management experience gained through 8+ years experience as an Officer in the United State Air Force. Maintained proficiency in all areas of Logistics Management, including certification in Supply Chain, Fuels, and Distribution (which includes Aeroport Operations, Vehicle Management, Traffic Management & Airlift Operations) as required of a Logistics Readiness Officer (LRO). I also possess 3+ years of extensive experience in the financial services industry.

Experience

Whole Foods Market
Sr. Indirect Procurement Program Manager
May 2018 - Present
Austin, Texas Area

Southwest Airlines
Category Manager
August 2015 - Present
Dallas/Fort Worth Area

- Manage all functions related to the purchase of Onboard Supplies including snacks, beverages, alcohol, chemicals, & paper products. Lead both the sourcing activities such as RFPs & researching vendors as well as manage tactical level purchasing that occurs on a day to day basis.
- Managed multiple RFP events (Wine, Coffee, Non-alcoholic Beverages, & Snacks) that involved multiple work groups and stakeholders. The events

combined resulted in over \$2M in 1st year savings across multiple budgets & departments.

- Accomplished additional duties such as taking on commodities that were not assigned to a particular desk. Completed a large capital asset agreement for SWA University (\$2M) as well as provided that work group ongoing support, extended and added agreements & SLAs in support of the Technical Operations group when called upon. Volunteered for multiple opportunities outside my field of responsibility to widen my skillset & help the team any way I can.
- Helped to create and stand up a new Crew Meals program in support of Flight Crew, Helped to develop the program from conception, defining operational, administrative, union considerations, & financial specs while aggressively negotiating pricing (30% initial reduction) to help meet budget goals.
- Received an Outstanding grade on yearly personnel review

Kilfrost Inc

Purchasing Manager, Americas

May 2014 - August 2015 (1 year 4 months)

Boca Raton, Florida

- Directs all functions related to the purchase of direct & indirect spend for Kilfrost Americas (\$40mm)
- Oversees required purchasing processes (e.g. contracts, POs, and requisitions for supplies, equipment, conference requests, bids for potential commodities, supplies, equipment and services, etc.) for the purpose of acquiring necessary resources to support the operation.
- Created new freight carrier contracts, consolidating spend from 10 to 3 carriers and allowing for greater operational efficiencies.
- Negotiated multiple blending & storage facility contracts which added capacity that will allow for a 45% savings on production costs as well as split equipment costs and rebate structures.

American Airlines

2 years 4 months

Manager Europe/Africa - Strategic Alliances

March 2013 - April 2014 (1 year 2 months)

Fort Worth, Texas

- Design and implement American's alliance strategy in Core Europe & Africa. Manage all aspects of assigned airline partnerships, including evaluating the performance of current agreements.

- Identifies, plans and negotiates new cooperative marketing, codeshare and frequent flyer agreements with other airlines - overseeing their implementation and operation.
- Collect and analyze data from a wide range of domestic and foreign sources such as Cognos & SQL to support the strategic direction and partnership valuations utilizing market data, yields, loyalty programs, and revenue management data.
- Identify and execute other initiatives that enhance the value derived for AA from its partners.
- Monitor the political, economic and social trends, as well as competitive alliances, which may impact American's international operations and partnerships.

Sr. Commodity Manager -Global Airport Services-Caribbean/South America/Mexico/Hawaii

January 2012 - March 2013 (1 year 3 months)

Fort Worth Texas

- Managed the commercial relationship between AA and airport services providers for the South American/Mexican/ Caribbean markets which was formerly two separate desks. Developed strategies to mitigate inflation in the region, monitor country specific market and economic trends to ensure supplier performance. Participated in ongoing negotiations that drove savings initiatives and helped ensure overall savings goals were met.
- One of 15 key decision makers during the initial stages of AA's 2011 bankruptcy, negotiating settlements on pre-petition invoice amounts owed to ensure continued service from suppliers during the first few critical months of the Chapter 11 filing.
- Developed individual supplier savings strategies involving price concessions to hit AA's projected overall savings goal for the Chapter 11 business plan to the UCC.
- Actively participated in the training and development of 4 new employees in 2012 to ensure continued growth and competency in the Global Airport Services group.

United States Air Force/ Air Force Reserve

Captain/ Logistics Readiness Officer

November 2003 - October 2012 (9 years)

Multiple Locations

- Time was split 4 years of Active Duty time and over 4 years in the Active Reserve.

- Maintain proficiency in all areas of Logistics Management, including certification in Supply Chain, Fuels, Distribution (which includes Aeroport Operations, Vehicle Management, Traffic Management & Airlift Operations),•Officer in Charge (OIC) of the Special Handling Section in the 26 Aeroport Squadron, a 20 person team of Joint Inspectors that specialize in Hazmat procedures and preparing cargo that produce unique risks, hazards, and require particular attention.
- Acted as the Unit Deployment Manager (UDM) for the 26 APS, managed all aspects of deployment readiness and execution for 35 troops deploying to Joint Base Balad, Iraq in December 2007.
- Promoted from Assistant Officer-In-Charge (AOIC) of the Aircraft Services section, with duties that included the direction of the operational and training activities for 80+ personnel and coordinated the Material Handling Equipment training for the entire unit of 20+ personnel.
- In 2011 acted as the Officer in Charge (OIC) of a 60+ person team representing the 26APS through an Operational Readiness Inspection(ORI) audit, demonstrating the full array of operational skillsets necessary for an Air Force squadron to be compliant in standards and received an Outstanding score.

American Airlines

Commodity Manager -Ground Support Equipment

December 2010 - January 2012 (1 year 2 months)

Fort Worth, TX

- Manage commercial relationship between AA and ground support equipment (GSE) & parts suppliers, develop strategies to achieve process efficiencies and cost reductions, monitor market and economic trends in international markets & monitor and ensure suppliers performance
- In charge of approximately \$50M in spend for AA's GSE program and negotiate, create, & manage all contracts within the commodity.
- Oversaw the rollout of an entire new fleet of lavatory vacuum units valued at approximately \$6 Million across the 5 cornerstone cities, ensuring on time production/delivery schedules, negotiating contract details with the supplier, managed training schedules, and coordinated across various departments and stations to achieve positive results.
- Manage main GSE parts supplier to AA with an annual spend of \$25-30 M per year, including leading process improvement initiatives across the 5 cornerstone cities, driving value to the remaining downline stations, and conflict/relationship management between AA Maintenance & Supply.

- Selected as an Internal Consultant to the JLT (Joint Leadership Team) to facilitate and mediate meetings at the station level between various the business units at an AA station including both management and union representation.
- Managed the rollup, integration, and implementation of quarterly reporting for Corporate Operation Purchasing team consisting of 7 members.

United States Air Force

Air Movement Control Officer

June 2009 - July 2010 (1 year 2 months)

- Joint service position in support of International Security Forces Afghanistan (ISAF) and Operation Enduring Freedom.
- Managed the command and control (C2) & mission scheduling for a fleet of 12 aircraft owned and operated by Presidential Airways (Blackwater).
- Oversaw \$136M 12-fleet Short Take Off Landing (STOL) aircraft contracts, moving 45K passengers and 4.4M lbs of cargo/mail.
- Created & implemented an innovative scheduling data base, saving 2 man-hours a day per person on a 7 man team.
- Revitalized scheduling process; doubled mail output from 370K-700Klbs per month-boosted passenger movements 22%.
- Maximized aircraft capabilities; enhanced utilization by 33%; efforts mitigated ground convoy usage--lauded by site manager of Presidential Airways.
- Coordinated +1.5K Parking Permit Requests (PPRs) with 26 AOR airfields; deconflicted ramp space with zero safety incidents.
- Reconfigured aircraft; utilization increased by 75%; delivered more than 1M lbs mail in December--morale soared.
- Led RC-West expansion in Afghanistan during the surge; trained new Movement Control Team (MCT); aided in quick forward operating base (FOB) buildups.
- Single-handedly slashed cargo port-hold time by 50%; interfaced with MCT for opportune cargo; movement up 21%.
- Awarded NATO Ribbon, Afghani Campaign Medal, & Joint Service Commendation Medal for exceptional service in the Afghanistan theater.

United States Air Force

Distribution Flight Commander

November 2007 - July 2008 (9 months)

- Phenomenal leader of a flight of 70+ Airmen; managed a \$500 million supply account, led the Air Force's first weapons prepositioning saving \$3

million/yr, and enabled 8000+ missions at the Department of Defense's busiest runway and currently the second busiest airport in the world.

- Orchestrated the restructuring of the Transportation Management (TMO) and Supply. business units into the new Distribution Flight, an Air Force first in the Iraq area of responsibility (AOR).
- Managed 500+ Mission Critical (MICAP) priority shipments supporting the F-16, HH60 helicopter and Predator fleets and streamlined the shipment receipt process, saving an average of 8 MICAP hours per shipment.
- Briefed 332 AEW/CC (2 Star General) & MXG/CC (Colonel) daily on MICAPS and various logistics matters, aiding in Balad's strategic planning and operations capability.
- Awarded with the ELRS Company Grade Officer (CGO) of the Month for April 2008, flight was awarded Mission Support Group Team of the Month for April 2008.

Education

Texas Christian University - M.J. Neeley School of Business

MBA, Business Administration and Management, General · (2008 - 2010)

Kent State University

Business Administration and Management, General · (1995 - 1999)

Texas Christian University

Contact

www.linkedin.com/in/aaron-highfill-64a6602 (LinkedIn)

Top Skills

Logistics

Supply Chain Management

Supply Chain

Aaron Highfill

Sr. Transportation Procurement Manager at Ryder Logistics
Dallas, Texas

Summary

Accomplished leader who has gained considerable knowledge in the logistics industry through experience and education. Qualified professional with a MBA in Supply Chain / Logistics that has experience in developing efficient procedures that increase productivity, and supervise/train teams to excel in performance. A customer service focused self-starter with 100% positive feedback. A proven leader and quick learner, who can facilitate effective meetings, analyze the broad scope and details of a project and solve problems, while personally maintaining and exceeding all measurable objectives through a dedication to excellence. Truckload Procurement Analyst Scorecard KPI Capacity Rates Pricing Carrier Capacity Carrier Sourcing Carrier Performance Metrics Carrier Utilization

Experience

Ryder Logistics

Sr. Transportation Procurement Manager
September 2018 - Present
Fort Worth, TX

American Gypsum

Supply Chain Manager
July 2013 - August 2018 (5 years 2 months)
Dallas, TX

Managed and facilitated the inbound and outbound operations for five wall board manufacturing facilities within the U.S. The correlated annualized freight spend and load count for these facilities was over \$97MM and over 80,000 loads respectively. Supported the business analysis needs of both customer support and logistics departments. Worked directly with upper management to understand data needs and to provide useful information to maximize service levels while monitoring costs. Utilized resources to create and maintain reports. Reviewed and monitored carrier rates as well as developed and maintained carrier performance metrics, carrier utilization, and carrier payment.

Exel Inc

Pricing Manager-Managed Transportation

April 2009 - June 2013 (4 years 3 months)

Dallas, TX

Managed procurement needs and carrier sourcing for Exel Transportation Managed Transportation (MT) group. Included working with Exel business units and operations group in understanding customer business requirements and expectations, as well as coordination of procurement needs for various modes of transport.

Coordinated pricing activities for MT pursuit opportunities across Exel Transportation product lines including TL, IM, Bulk, and Drayage.

Developed TL pricing for MT pursuits through engagement of Exel Core Carrier Base as well as targeted carriers based on carrier profile data

Developed and manage procurement project plan activities for e-procurement bid events

Administered e-procurement TL/IM bid events for MT perspective and existent clients

Assisted in RFI/RFP response documentation activities for MT perspective and existent clients

Provided analytical support in development of customer rates and proposal development

Worked with mode product line owners and carrier management team to identify carrier and mode alternatives for MT clients

Developed market pricing and benchmarking inputs for MT perspective and existent clients

Maintained Solutions and Procurement process documentation for MT opportunities

Created SOP's for RFP bid execution

Trained TL analysts on all processes and procedures encompassing the TL analyst position

Established as a super user for truck load pricing tools, revised TL pricing process, and incorporated pricing models that are utilized for different pricing scenarios

Created, implemented, and executed internal tools and programs to capture capacity increase service levels and improve pricing for our stakeholders.

Assisted TL group in increasing revenue by 15 % by targeting specific niche carriers for our customers specific transportations needs on a lane by lane basis.

Exel Transportation Services

Sr. TL Analyst

August 2006 - April 2009 (2 years 9 months)

Dallas, TX

- Established myself as super user for short term and long term truck load pricing tools-Revised TL pricing process, incorporating pricing models that are utilized for different pricing scenarios.
- Manage execution of TL Combined bid with carrier community, including awarding lanes to carriers
- Train TL Analysts' on all processes and procedures encompassing the TL Analyst position
- Created SOP's for RFP Bid Execution

Exel Transportation Services

TL Analyst

August 2005 - August 2006 (1 year 1 month)

- Single point of contact for procurement and carrier sourcing for our agency office network as well as our company managed operation.
- Created, implemented, and executed internal tools and programs to capture capacity increase service levels and improve pricing for our stakeholders.
- Assisted TL group in increasing revenue by 15 % by targeting specific niche carriers for our customers specific transportation needs on a lane by lane basis.
- Responsible for managing up to 5 bid opportunities at any given time. This included pricing lanes based on our historical data, obtaining rates from carriers, analysis, and submitting final rates to our requestor to present to the potential customer.

Verizon Logistics

Buyer Specialist

2001 - 2003 (3 years)

Buyer Specialist / Data Products 2002-2003

- Responsible for all aspects of purchasing data equipment and E911 systems equipment for customers within Verizon.

- Responsible for the largest quantity of material in regards to line count and dollar value within Verizon Data Purchasing Dept.

- Supervised two Material Control Associates whose responsibilities include creating purchase orders, handling returns, invoicing errors, and expediting material to meet the customers need date.

- COEI Project/ MMP 2002

- Assisted Group Manager with a project in East Orange, NJ. Created and implemented requisition process that the transactional purchasing reps used to make their operation more efficient. Increased the group productivity, job function and saved their positions with the new function.

- Trained on Verizon purchasing application MSOLV, then in turn trained 12 transactional purchasing reps on the application throughout the initial beta testing phase of the project.

Transportation Supplier Compliance 2001-2002

- Managed premium freight and reporting. Managed Super Vendor Program, in which vendors shipped multiple shipments to the same destination on a certain day of the week, resulting in reducing the cost of multiple shipping charges.

- Streamlined and automated many manual reports used in measuring supplier compliance in regards to shipping charges.

- Increased overall awareness to unnecessary freight charges when material was expedited on an unneeded basis. This in turn reduced the number of overnight and air overnight shipments and reduced shipping costs.

- Developed a database to run assorted queries to track top offending vendors
Buyer Specialist/ Copper Cable 2001

- Purchased all copper cable and maintained optimum levels of inventory.
Supervised a Material Control Associate.

- Managed \$1M of inventory at 98.4% line item availability and maintained days of supply YTU of 37.7

Education

University of Dallas

GSM MBA, Supply Chain Mgmt/Logistics · (2008 - 2013)

University of North Texas

BBA, Logistics, Supply Chain Management · (1995 - 2000)

Denton High School - Ryan Campus

Contact

972-770-9167 (Work)

www.linkedin.com/in/sara-martinez-9220 (LinkedIn)

Top Skills

Dairy

Dairy Products

Food Industry

Languages

English

Spanish

Sara Martinez

Sr. Manager - IT Procurement, Supply Chain at Brinker International
Dallas/Fort Worth Area

Summary

Highly motivated, creative, and results-oriented professional with extensive experience in Procurement and Management of IT Hardware, Software, Licensing, Telecom Devices, Services & Maintenance Agreements. Experienced in negotiating contracts (MSA, SOW, SaaS, HaaS, etc.) for Hardware, Software, Telecom, and Professional Services. Experience working with and building relationships with both internal and external service providers, including establishing standards and monitoring compliance. Experienced in creating CAPEX & OPEX budget as well as budget reporting. Proven ability to create and document procedures and processes. Demonstrated ability to communicate effectively both verbally and in writing with end users, team members, co-workers, vendors and management. Strong interpersonal and communication skills and the ability to work effectively with a wide range of constituencies in a diverse community. Tendency to thrive in fast paced-dynamic environments, while remaining pragmatic and highly focused. Computer proficient in MS Word, Excel, PowerPoint, Visio, QuickBooks, JD Edwards, Prologix, SharePoint, Lotus Notes. Bilingual fluency in English and Spanish languages.

Experience

Brinker International

Sr. Manager - IT Procurement

November 2015 - Present

Dallas, Texas

Dean Foods

IT Supplier Management Lead

May 2009 - September 2015 (6 years 5 months)

Dallas/Fort Worth Area

- Responsible for day-to-day contract management duties including supporting negotiations of IT procurement contracts.

- Evaluated and monitored contract performance to determine necessity for amendments or extensions of contracts, and compliance to contractual obligations.
- Analyzed price proposals, financial reports, and other data to determine fairness of prices.
- Developed, or assisted in the development of supplier RFX's, business cases, and proposal evaluations.
- Worked closely with the business and IT to understand their needs and served as the IT point of contact for hardware, software, and IT services contracts.
- Maintained supplier relationships and continuously monitored and evaluated supplier performance management.
- Provided status updates on purchases and escalated supplier delivery and implementation issues as necessary to facilitate timely resolution.
- Analyzed changes or new issues in goods and services to find ways to reduce costs and improve quality.
- Facilitated reoccurring supplier governance forums for selected strategic suppliers.
- Negotiated Master Service Agreements, Statements of Work and SaaS Agreements.
- Utilized formal bidding processes on all purchases, excluding single-sourced and exclusive relationship purchases.
- Conducted end-to-end RFP's for all major initiatives, purchases and/or long term partnerships.
- Created policies and procedures for the IT Procurement Dept.
- Ensured that all expenditures conformed to stated policies, were properly authorized, and accounted for in a timely manner
- Served as Subject Matter Expert (SME) on vendor and procurement management processes.
- Collaborated with various departments, management team and corporate to drive and implement a consistent vendor management process.
- Helped create and manage IT yearly CAPEX and OPEX budget.

PARANET SOLUTIONS, LLC,
 IT PROCUREMENT/BUDGET ADMINISTRATOR
 March 2008 - May 2009 (1 year 3 months)
 Dallas, TX

PARANET SOLUTIONS, LLC, Dallas, TX

Contractor for Dean Foods Company the leading US producer of fluid milk and dairy products. In addition, the company manufactures coffee creamers,

dips and yogurt, ice cream, and specialty dairy products. Dean Foods owns and operates Horizon Organic, Rachel's Organic, Morningstar and WhiteWave Foods.

- Managed annual \$10M capital and \$55M operations budgets for IT.
 - Developed and presented annual capital and expense budgets for review and approval by IT Vice Presidents.
 - Reviewed annual and intermediate division budget periodically to analyze trends that were affecting division budget needs.
 - Liaison with Corporate Accounting and Accounts Payables department to reconcile capital and expense transactions to ensure accuracy and proper treatment of capital assets and expense budgets.
 - Reviewed IT purchasing decisions, orders, and vendor licensing, support, and services contracts.
 - Researched, interviewed, and negotiated with suppliers to obtain prices and specifications that met IT purchasing needs.
 - Created and executed purchase orders for materials and services for IT.
 - Used the corporate ERP system (JD Edwards) and invoice workflow tools (Prodagio) to review, research, and approve all invoices and spend against IT expense and capital budgets.
 - Ensured timely payments of vendor invoices and maintained accurate records.
 - Purchased all wireless equipment and managed all wireless accounts for the entire organization (27,000 Employees).
-

Contact

www.linkedin.com/in/david-wang-938a0315 (LinkedIn)

Top Skills

Supply Chain Management
Change Management
Process Improvement

Languages

English (Full Professional)
Chinese (Native or Bilingual)

Certifications

CPCP (Certified Purchasing Card Professional)
C.P.M. (Certified Purchasing Manager)
OCP (Oracle Certified Professional. Database 8i Administrator)

David Wang

Procurement Systems Manager DFW Airport
Dallas/Fort Worth Area

Experience

Dallas/Fort Worth International Airport
Procurement Systems Manager
August 2007 - Present

Collezione Europa USA Inc
Supply Chain Manager
February 2001 - April 2007 (6 years 3 months)

AVETECH
Oracle Integration Consultant
October 1999 - January 2001 (1 year 4 months)

Minmetals
Corporate Secretary, Sales Manager, Assistant Manager, Deputy General Manager
August 1988 - September 1999 (11 years 2 months)
Global headquarters and subsidiaries

Education

The University of Dallas
MBA, Corporate Finance · (2008 - 2015)

New Jersey Institute of Technology
Information Science/Studies · (1999 - 2001)

Beijing Foreign Studies University
Bachelor of Arts (BA), English and International Studies · (1984 - 1988)

Contact

www.linkedin.com/in/brittany-stein-41268375 (LinkedIn)

Top Skills

Supply Chain

Procurement

Cost Management

Brittany Stein

Global Procurement Manager at Arrow Electronics
Dallas/Fort Worth Area

Summary

My experience includes sourcing, procurement, inventory management, analytics, project management, vendor management, forward logistics, reverse logistics, and process improvement. I work well in fast paced high stress environments. Some of my key competencies include time management, attention to details, drive for results, decision quality, adapting to change quickly, and communication.

Experience

Arrow Electronics

5 years 3 months

Global Procurement Manager

November 2017 - Present

Dallas/Fort Worth Area

Procurement Manager

January 2017 - November 2017 (11 months)

Dallas/Fort Worth Area

Buyer/Planner

January 2016 - January 2017 (1 year 1 month)

Dallas/Fort Worth Area

Integration Account Associate

April 2014 - January 2016 (1 year 10 months)

Richmond, Virginia Area

Education

Randolph-Macon College

Bachelor's Degree · (2008 - 2012)

Contact

www.linkedin.com/in/bernadettedemoro (LinkedIn)

Top Skills

Process Improvement
Operations Management
Supply Chain Management

Bernadette DeMoro

Strategic Sourcing Manager
Dallas/Fort Worth Area

Summary

Experienced Project Manager with a demonstrated history of working in the telecommunications industry. Skilled in Operations Management, Team Building, Strategic Sourcing, Management, and Leadership. Strong purchasing professional graduated from The University of Texas at Dallas - School of Management.

Experience

BT in the Americas
Procurement Project Manager- Non Telco
August 2015 - Present
Dallas

Responsibilities for Conferencing, Network Services/Satellite, CPE Services, Property, Power and Facilities Management. \$100M in yearly spend. Establish key stakeholder relationships, driving a combined \$2.5M in savings with supplier negotiations.

DynCorp International
3 years 1 month
Strategic Sourcing- Sr Manager
November 2013 - August 2015 (1 year 10 months)
Ft Worth Texas

Global responsibilities for \$2B in spend, managing team of 8 category managers for services and products to support direct and indirect spend creating relationships with global supplier. Exceeded savings goals by 40% in 2014. Creating strategic agreement network with global/regional supply base under a tiered approach, for continuous cost reductions and in support of business development teams across 72 programs for commercial and government divisions.

Senior Global Category Manager for Construction
August 2012 - November 2013 (1 year 4 months)
Fort Worth TX

Senior Category Manager for Construction, Medical, Durables and MWR. Negotiated medical sourcing agreements for estimated yearly \$50MM in spend with projected savings of 15%. Developed and lead a peer review team responsible for creating weekly sourcing training sessions to decrease Compliance findings for FAR/DFAR and internal policies/procedures.

Resources Global Professionals

Consultant

September 2011 - August 2012 (1 year)

FT. Worth, TX

Contract Compliance supporting an North Texas client through an government audit.

Essilor of America

Supply Chain Manager

December 2003 - December 2010 (7 years 1 month)

2010 – Distribution Center Manager -Utilized Six Sigma - green belt projects on major supply chain cost areas, including transportation saving \$1.5MM. Headcount reduction from 22 to 10 due to efficiencies by implementing Oracle system management tools. Implemented projects for proactively managing demand and forecast planning for consumables based on global sales and marketing plans, improved inventory accuracy to 99.28%, increased active stock parts by 63%, while reducing inventory carrying costs by \$100K with expansion of 25,000 square feet of warehouse space.

2008-2009 Administered capital budgets and equipment assets of \$55M and \$35M remaining under budget for two consecutive years.

2006-2008 Managed engineering project teams for deployment of equipment and construction projects of \$14M successfully delivered on time and under budget to meet lab manufacturing and sales projections. Delivered a staged construction project to meet manufacturing ramp up in Chihuahua Mexico on a fast track schedule. Ramped from 600 jobs per day to 7,000 in 14 months. Developed and maintained project budgets.

2003-2006 Sourcing and supply chain negotiations for IT, Consumables, Facilities with savings of \$4 Million over two years.

Johnson & Johnson

Sourcing Manager

2003 - 2003 (1 year)

Re-negotiated contracts for termination to save \$100K during shutdown of plant.

Texas Instruments

Commodity Procurement Manager

1995 - 2001 (7 years)

Directed commodity teams for cleanroom consumables, MRO, facilities and construction services. \$100M in equipment and materials, achieved \$7M in savings in final year. Implemented SMI and best fit strategies for cost reduction of \$40M on inventory. Achieved goal of cleanroom consumable cost \$500 per person, against industry standard of \$1.3K. Sourced and administered construction contracts of \$45M. Achieved \$3M in savings on \$15M contract for plant in Mexico.

Education

The University of Texas at Dallas - School of Management

MBA · (2007 - 2009)

Bowling Green State University

Bachelor of Architecture (B.Arch.), Architecture · (1989 - 1992)

Contact

www.linkedin.com/in/damilola-odusanya-mba-pmp-634a536a
(LinkedIn)

Top Skills

Supply Chain Management
Lean Management
Strategic Thinking

Certifications

Project Management Professional

Damilola Odusanya, MBA, PMP

Market Project Procurement Manager, Network Implementation,
NAM at Nokia
Dallas, Texas

Summary

Masters of Business Administration and Masters of Science in Supply Chain Management with advanced knowledge on how to identify, resolve and manage complex operational problems and introductory knowledge of current supply chain operating practices, analysis methods, technology, applications and strategy developments. I also have an engineering background and know how to apply it with a comprehensive understanding of the impact of engineering solutions in a global, economic, environmental, and societal context. I have advanced knowledge of the supply chain networks especially within the telecom, oil and gas, technology and transportation industries.

Experience

Nokia

Market Project Procurement Manager, Network Implementation, NAM
January 2017 - Present
Dallas/Fort Worth Area

Nokia

Project Manager: Delivery Capability, Supply Chain & Procurement Engineering
November 2015 - Present

Studio Eveliz Photography

Co- Founder
January 2012 - January 2016 (4 years 1 month)

Nokia Networks

International Graduate Trainee, Global Operations
June 2014 - October 2015 (1 year 5 months)
Irving, Texas

Southwest Airlines
Material Management Intern
January 2014 - April 2014 (4 months)
Dallas/Fort Worth Area

batelitwin global services
Intern
September 2011 - January 2012 (5 months)

Texas Tech University
Student Research Assistant
January 2011 - May 2011 (5 months)

Education

The University of Texas at Dallas
Master of Business Administration (M.B.A.) · (2015)

The University of Texas at Dallas
Master of Science (M.Sc.), Logistics, Materials, and Supply Chain
Management · (2012 - 2015)

Texas Tech University
Bachelor of Applied Science (B.A.Sc.), Petroleum Engineering

Contact

www.linkedin.com/in/jenny-chung-cpp-cppm-2294847 (LinkedIn)
www.pier1.com (Company)
www.dickeys.com (Company)
[instagram.com](https://www.instagram.com) (Personal)

Top Skills

Supply Chain
Inventory Management
Product Development

Languages

English

Certifications

Certified Purchasing Professional
Manager
Certified Purchasing Professional

Jenny Chung, CPP, CPPM

Manager of Procurement Planning & Analysis at Pier 1 Imports
Dallas/Fort Worth Area

Summary

Purchasing professional with 20 years experience in the retail/ direct selling, restaurant, and franchise industries. Unique balance of creativity and business acumen. Proven expertise developing product assortments that deliver measurable results. Highly effective at working under deadlines, managing multiple projects and across departments to achieve corporate objectives and financial goals. Demonstrated success in creating and execution of branded merchandise products that contribute to the bottom line profitability. Excellent merchandise planning skills. Direct international relationships with factories in Asia.

Experience

Pier 1 Imports

Manager of Procurement Planning & Analysis
July 2011 - Present
Ft. Worth TX

Dickey's Barbecue Restaurants, Inc.

Director of Purchasing
May 2008 - June 2011 (3 years 2 months)

Home Interiors & Gifts

Buyer
July 2002 - May 2008 (5 years 11 months)

Education

University of North Texas

Bachelor of Business Administration - BBA

Contact

www.linkedin.com/in/richard-engel-648b33b9 (LinkedIn)

Top Skills

Logistics

Transportation

Pricing

Richard Engel

Group Procurement Manager at Ryder System, Inc
Dallas/Fort Worth Area

Experience

Ryder System, Inc.
Group Procurement Manager
October 2018 - Present
Fort Worth, Texas

Owens & Minor
Transportation Procurement Manager
January 2016 - September 2018 (2 years 9 months)
Richmond, Virginia Area

Estes Express Lines
9 years 7 months
Manager - Rollouts & Special Projects
November 2013 - December 2015 (2 years 2 months)

Senior Pricing Analyst-National Accounts
December 2011 - November 2013 (2 years)

Logistics Analyst
September 2009 - December 2011 (2 years 4 months)

Pricing Analyst-Local Accounts
June 2006 - September 2009 (3 years 4 months)

Education

Greensboro College
Bachelor of Business Administration (BBA), Marketing

Contact

www.linkedin.com/in/megan-mcfarland-b16ba758 (LinkedIn)

Top Skills

Procurement

Strategic Sourcing

Vendor Relationships

Languages

German

Honors-Awards

National Society of Collegiate Scholars

German Honor Society

Megan McFarland

Strategic Purchasing Manager at Nestlé
Dallas/Fort Worth Area

Experience

Nestlé

4 years 11 months

Strategic Purchasing Manager - Technical Procurement
September 2016 - Present

- Manage \$100M worth of local and global strategic Capital Equipment suppliers for the Nestlé Waters business and drive relationship changes and collaboration with the suppliers
- Negotiate long and short term contracts suited to business needs and strategy while connecting with engineering, finance, and legal as necessary
- Lead the sourcing process of project-based capital including equipment, installation and service at our factories to deliver the most competitive and robust solution

Sourcing Specialist - Technical Procurement
August 2014 - August 2016 (2 years 1 month)

- Manage \$50M worth of strategic Capital and Maintenance, Repair & Operations (MRO) vendors, while aligning with the business needs
- Developed the industrial fans category through Nestlé's seven step sourcing process to identify and manage a preferred supplier
- Partner cross-functionally with engineering, finance and legal to complete requests for proposal for packaging equipment, contractor services, and critical indirect categories
- Negotiate reductions in contract pricing and identify untouched areas for improvement including supplier reduction and innovation that contribute to the Capital & MRO cost improvement target
- Lead the supplier relationship management program activities as the team champion for Capital and MRO to develop mutually beneficial partnerships with suppliers providing strategic value to the business

McLane Company, Inc.

Supply Chain Analyst

June 2013 - August 2014 (1 year 3 months)

- Purchased optimal food, beverage and supplies quantities through strategic demand planning for the largest distribution center in the company

- Analyzed and corrected inventory disruptions across a national network of 18 distribution centers, while maintaining 99.9% customer service levels and upholding the highest supplier relationships
- Managed International Paper packaging supplier relationship across 18 distribution centers

Michaels Stores, Inc

Supply Chain Analyst Intern

June 2012 - August 2012 (3 months)

- Managed Make It Fit – Inner Pack Optimization project resulting in \$190,000 in labor savings and \$721,000 in annualized inventory reductions
- Developed reporting structure for Quebec initiative to ensure only trilingual compliant product is sent to all new Quebec store locations
- Streamlined the rewriting and renewal of the vendor requirements manual, which details product labeling and pre-shipment requirements

TCU

German Tutor

January 2011 - May 2012 (1 year 5 months)

Fort Worth, Texas

Assisted students in perfecting their German grammar, writing, and oral skills
Encouraged and distributed additional exercises for the students to practice the German language

Interacted with clients on a regular basis to discuss their strengths and progress

Education

Texas Christian University

Bachelor of Business Administration, Supply Chain

Management · (2009 - 2013)

Contact

www.linkedin.com/in/beverly-cavalli-aa0b8014 (LinkedIn)

Top Skills

Purchasing

Strategic Sourcing

Supply Chain

Beverly Cavalli

Procurement Manager at CyrusOne
Dallas/Fort Worth Area

Experience

CyrusOne

5 years 1 month

Procurement Manager

April 2017 - Present

Dallas/Fort Worth Area

Contract Manager

July 2016 - April 2017 (10 months)

Carrollton, TX

Procurement Manager

July 2015 - July 2016 (1 year 1 month)

Carrollton, TX

Purchasing Specialist

June 2014 - July 2015 (1 year 2 months)

Carrollton, TX

Administers contracts, analysis of price proposals, financial reports, supports formulation of policies and procedures, evaluates & monitors contract performance, develops & fosters strategic partnerships with key suppliers.

Ericsson

Delivery Manager

March 2014 - June 2014 (4 months)

Plano, TX

Verizon Team

Creation Technologies

Materials Specialist/Planner

February 2011 - January 2014 (3 years)

Plano, TX

TGI Fridays

Associate, Strategic Sourcing

October 2009 - February 2011 (1 year 5 months)

Carrollton, TX

Sanmina-SCI

Team Lead, Purchasing

February 2007 - August 2009 (2 years 7 months)

Securus Technologies

Purchasing Supervisor

2004 - 2007 (4 years)

Dallas, TX

PageNet

Senior Buyer

1999 - 2001 (3 years)

Education

LV Berkner HS

University of North Texas

Accounting

Contact

www.linkedin.com/in/charles-chkaiban-a1439a92 (LinkedIn)

Top Skills

Strategy
Negotiation
Process Improvement

Languages

Arabic

Charles Chkaiban

Director of Category Management & Spend Analytics
Dallas/Fort Worth Area

Summary

An accomplished leader and change agent with a demonstrated history of transforming and developing high functioning teams. Experienced in global strategic sourcing and procurement across all segments of retail & hospitality. Successful in cross functional environments, establishing and promoting productive relationships with internal and external partners. Skilled in negotiation, operations management, team building and strategic sourcing.

Experience

Neiman Marcus
Director of Spend Management & Strategic Sourcing
January 2016 - Present

Neiman Marcus
Director of Procurement
2014 - Present

Neiman Marcus
Strategic Procurement Manager
March 2008 - Present

Education

Nicholls State University

New England Culinary Institute

Millfield School

Singapore American School

Jumeirah American School

Contact

www.linkedin.com/in/robin-kuhtz-50866914 (LinkedIn)

Top Skills

Purchasing

Microsoft Office

Cost Analysis

Robin Kuhtz

Procurement & Asset Analyst at Penhall Company and Penhall Technologies

Dallas/Fort Worth Area

Summary

Would like to obtain a position that will utilize my abilities for challenges, drive for knowledge and longevity both professionally and personally through which would be able to help a company's further success and growth.

Experience

Penhall Company and Penhall Technologies

Procurement Manager

September 2017 - Present

Irving, Texas

Archrock

Buyer

August 2013 - June 2017 (3 years 11 months)

Fort Worth, TX

Process purchase requests for field support primarily for the Midsouth and Permian Business Units (BU). This includes but not limited to sourcing purchases, follow up on after hour call out PO's, place rush and non-stock requests.

Interact with more than 300 different suppliers with buying coverage of over half of the US.

Follow purchase orders and assist through entire process through to payments to insure flows smoothly and work any problems that may arise.

Provide purchase support for other BU's serviced by Fort Worth Operating Service Center (OSC).

Analyzed buying trends to locate possible additional savings through consolidations or reduction of suppliers nationwide and regionally.

Negotiated national/regional contracts for Engine Starters to provide estimated savings of \$300K.

Member of Team Building/Community Relations committee.

SUPERIORHIRE

Buyer/Inventory Analyst - contract
November 2012 - August 2013 (10 months)
Dallas, TX

June 2013 to August 2013 was an Inventory Analyst for major retail chain. Review and process purchase requests based on current and forecasted inventory movements through Oracle 12 system.

November 2012 to June 2013 was assigned to Kysor Panel Systems.

Analyze buying trends (both from internal and external customers) to determine where further knowledge is needed. This was used for such items as custom gaskets, what is needed for replacement doors manufactured on site, and what is needed for components that are purchased outside the facilities.

Process internal and external orders for parts needed for after-market or new build projects both for internal order processing and external vendor purchases. These would include but not limited to glass doors, custom sized strip curtains, custom designed doors and panels, custom designed gaskets, and electrical parts.

Samsill Corporation

Buyer
April 2010 - November 2012 (2 years 8 months)
Fort Worth, TX

Develop new buying programs for facility MRO, and raw materials.

Updated buying methods for MRO, office supplies, and raw materials through electronic communications.

Streamline reporting methods for raw material reviews.

Analyze usage trends of raw materials for in order to maintain and/or improve buying opportunities.

Lead and participate on various team projects for process improvement through Six Sigma programs.

Develop and continue growth in both internal and external business relationships.

Ecolab, Inc

Purchasing Assistant
August 2000 - April 2010 (9 years 9 months)
Elk Grove Village, IL

Work with Senior Buyer on confidential bids with values ranging from \$100,000 to over \$1M

Implement and manage 2 new Vendor Manage Inventory (VMI) programs with average spend of \$300,000 each per year

- # Process individual or blanket purchase orders for non-stock parts and all MRO items, expedite when needed.
- # Perform analysis for best savings and parts reviews for needs to drive continued savings; resulting in average yearly savings of over \$60K
- # Analyze vendor performance to drive vendor consolidations – meeting goals of 10% reduction each year.
- # Communicate with vendors and departments to resolve issues such as costing, shipping, and training for new programs, while developing and maintaining current and new vendor relations.
- # Manage pricing files - updating inventory/purchasing system, review for positive or negative impacts, and update physical files for audit purposes.
- # Work with other department managers to create, present, and manage various Power Point Presentations, Excel workbooks, and Access databases for meetings, projects, and various research analyses when needed.
- # Participate in Lean Six Sigma projects in various functions (currently – yellow belt).
- # Contributed to the implementation of facility ISO9001:2000 certification.
- # Strong participation and lead roles on various Ecolab networking and community relations projects.

Make-A-Wish Foundations of the Mid-South

Wish Coordinator

August 2002 - May 2003 (10 months)

Memphis, TN

- # Processing of paperwork throughout entire wish process and locate best purchase options for large dollar item.
- # Supervise new and current volunteers through wish process, making sure national standards are followed completed.
- # Implemented larger use of database to increase accuracy and efficiency in wish updates and volunteer events.

Make-A-Wish Foundation

Wish granter

1998 - 2000 (3 years)

Most of this time in Memphis, Tennessee I was as a volunteer Wish Granter before coming on staff as a the Wish Coordinator. To do this you are trained to handle confidential situations with regards to a child's condition and their family. You work with the foundation and the family to grant a child's greatest wish and help to make it an experience they will never forget. You also work

with area businesses to help with donation of items to help make the wish a one of a kind or with help in the foundation's fundraising efforts.

P & H Telecom

Customer Service Representative

June 1997 - May 1999 (2 years)

Process client calls for troubleshooting, training, upgrading or replacement of business telephone systems and accessories.

Prepared renewal notices or annual and semi-annual service agreements.

SMPO Properties, Inc.

Administrative Assistant

1996 - 1997 (2 years)

Administrative duties of all leased United States Post Offices. Maintain all project files, general files, and confidential accounting files throughout company. Assisted Accounting Department with Accounts Payable, Accounts Receivable, Payroll, and all deposits for four company entities. Created various forms to assist with new proposal packages for bids from governmental development opportunities.

Education

October 2009 DeVry University

Bachelor of Science - BS, Business Administration · (2006 - 2009)

Contact

www.linkedin.com/in/marykate-meegan-4447a71a (LinkedIn)

Top Skills

Transportation Management
Supply Chain
Supply Chain Management

MARYKATE MEEGAN

Procurement Manager at Ryder Integrated Logistics
Little Elm, Texas

Summary

Experienced Senior Procurement Manager with a demonstrated history of working in the logistics and supply chain industry. Skilled in Operations Management, Supply Chain Optimization, Import, Freight, and Demand Planning. Strong purchasing professional.

Experience

Ryder Supply Chain Solutions
Senior Procurement Manager
May 2000 - Present
Plano, TX

Seagram Americas
Domestic Transportation Manager
May 1994 - May 2000 (6 years 1 month)

Education

Good Counsel Academy

Contact

www.linkedin.com/in/robert-vermeer-06a69a7 (LinkedIn)

Top Skills

Procurement Management
Financial Management
Change Management

Languages

Dutch (Native or Bilingual)
German (Limited Working)
French (Elementary)

Robert Vermeer

Manager at ExxonMobil
Southlake, Texas

Summary

I'd describe myself as an effective leader who is always looking how to develop the organization and it's people to the next level (or skip a few levels)!

Experience

ExxonMobil

24 years 6 months

Procurement Manager

January 2014 - Present

Procurement Global Process Owner of the Sourcing and Acquisition Processes.

Provide clear guidance regarding Procurement processes to Procurement personnel and Business Line Clients.

Ensure the Procurement department provides competitive advantages to her Clients and is easy to work with.

Provide leadership to Process, organization and system projects.

Procurement Global Advisor

May 2013 - January 2014 (9 months)

Coach, guide and lead Exxonmobil Procurement organizations in all regions of the world to more effective and efficient processes.

Main focus on Upstream Production organizations in Africa, the far East, Canada and Russia.

Global Procurement Agreement Automation Manager

January 2012 - April 2013 (1 year 4 months)

Leading a specialized team of 80 individuals spread over Buenos Aires, Prague, Bangkok and Houston to maximize procurement agreement automation applying SAP and Supplier Integration tools.

Acquisition Services Manager US

October 2010 - December 2011 (1 year 3 months)

Provide leadership to a group of 50 Procurement professionals.

Operational management of US Buying activities for Downstream, Upstream and Chemicals.

Change management of Procurement related SAP R3 implementation in US and Canada for Downstream.

Procurement - Global Project Manager

July 2009 - September 2010 (1 year 3 months)

Global process management and organizational design with a focus on job segmentation, automation and global footprint.

Controllers - Global Financial Analysis Manager - Fuels Marketing

June 2008 - June 2009 (1 year 1 month)

Global Business Analysis and Reporting related to Fuels Marketing Business (Retail, Industry & Wholesale, Marine, Aviation) with a focus on Volume development, Credit performance and use of Capital Employed in the Downstream headquarters.

Downstream Controllers - Global Process Advisor

January 2007 - May 2008 (1 year 5 months)

Global process design and implementation of Financial Reporting processes as well as Business Stewardship processes in the Downstream headquarters.

Procurement - Payables Operations Manager Europe

September 2004 - December 2007 (3 years 4 months)

Process owner of European purchase to pay process for ExxonMobil Downstream and Upstream operations. Managed a team of 160 employees who pay about \$1billion/week.

Payables Supervisor Benelux

January 2004 - August 2004 (8 months)

Migrated Benelux Payables operations from Benelux to a Business Services Center in Prague. Combining operational group management with project- and changemanagement activities.

Fuels Marketing Europe - Convenience Retailing

August 2002 - January 2004 (1 year 6 months)

Information Manager giving guidance to a virtual team of analysts across Europe.

Several jobs within Marketing

February 1998 - July 2002 (4 years 6 months)

Sales manager; Pricing manager; Back and front office manager

Several analyst positions

January 1995 - January 1998 (3 years 1 month)

Several analytical positions both financial and marketing

Royal Dutch Navy

LTZ

January 1994 - December 1994 (1 year)

Education

Thunderbird School of Global Management

ExxonMobil Advanced Leadership Program · (2013 - 2013)

Thunderbird School of Global Management

Exxonmobil General Leadership Program · (2009 - 2009)

University of North Carolina at Chapel Hill - Kenan-Flagler Business School

ExxonMobil enterprise leadership study, Organizational Leadership · (2007 - 2007)

University of Twente

Masters, Business Engineering · (1987 - 1993)